

### AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

### **CVENT**

### <u>Virtual Campus Recruitment - 2021 Passing Out Batch</u>

# Only for Students of Amity Education Group

### **Only for Unplaced & Eligible Students**

## Last Date to Register - 27th Dec 2020 By 12:00 Noon

| Company                  | CVENT   |
|--------------------------|---|
| Website                  | https://www.cvent.com   |
| Batch                    | 2021  |
| Date of Campus           | Will Be Informed Later  |
| Job Title                | Associate Product Consultant  |
| Eligible Degrees         | B.Tech / BCA / MCA  |
| Eligible Branches        | All   |
| Eligibility Criteria     | 10 <sup>th</sup> - 60 % Criteria 12 <sup>th</sup> - 60 % Criteria Graduation - 60 % Criteria Post-Graduation - 60 % Criteria  |
| Location                 | Gurgaon   |
| Compensation (CTC)       | B.Tech - 5.00 LPA   |
|                          | BCA - 4.50 LPA  |
| Job Requirements         | 24*7 shifts   |
| Roles & Responsibilities | <ul> <li>Support clients over the phone and email by answering their product questions and offering technical assistance</li> <li>Offer best practice tips to clients to boost their meeting attendance via Cvent's marketing engine</li> <li>Gather client requirements for future releases of the product</li> <li>Create and maintain all product documentation</li> <li>Implement and manage the online portion of client events as and when needed</li> <li>Gather client requirements and implement them in Cvent's event management software</li> <li>Communicate with the client and review the initial implementation with them and make required changes</li> </ul> |

|                            | <ul> <li>Provide suggestions to the client to improve the overall result of the implementation and help client meet their goals</li> <li>Document all communication with the client in Cvent's CRM software</li> </ul> |
|----------------------------|--|
| Other Skills Required      |  |
| (If any)                   | <ul> <li>Experience in US Customer Service is a added advantage</li> </ul>   |
|                            | <ul> <li>Preference would be given to candidates who have prior experience<br/>of having travelled, studied or worked abroad</li> </ul>  |
|                            | <ul> <li>Strong business acumen, ethics and high integrity</li> </ul>  |
|                            | <ul> <li>High comfort level in using online software products</li> </ul>   |
|                            | <ul> <li>Must be articulate, organized, detail-oriented and can multi-task</li> </ul>  |
|                            | 1. Quick learner, with a positive attitude and ability to work well  |
|                            | within a team  |
| <b>Recruitment Process</b> | 2. Pre-placement talk  |
|                            | 3. Group discussion rooms on zoom  |
|                            | 4. CCAT  |
|                            | 5. Versant   |
|                            | 6. Business round 1  |
|                            | 7. Business round 2  |
| How to Apply?              | All interested and Eligible students need to apply on the link below latest  |
|                            | by 27 <sup>th</sup> December 20 by 12:00 Noon.   |
|                            |  |
|                            | <u>CLICK HERE</u>  |

### My Best Wishes are with you!

### Prof (Dr.) Ajay Rana

Ph.D (CSE) & M.Tech (CSE) - Two Time Gold Medalist SMIAENG, SMIACSIT, LMISTE, LMPF, LMCSI & MIET (UK)

Senior Vice President – Amity Education Group Dean – Industry & Academia Alliance Advisor – Amity Education Group